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PREVENT PROTECT SECURE



Tellersafe™

Protecting and strengthening your
business environment



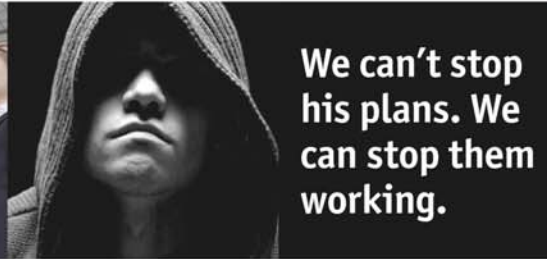
“We find Tellersafe invaluable in our cash business. We no longer have the banks phoning to tell us there are discrepancies, which clears up that grey area. Another big benefit is how practical and easy it is to use, the reports from staff are very good. As a manager, it helps me control the cash and frees up my time.”

Ross Morgan, Shell Retailer



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We can't stop his plans. We can stop them working.

Identifying retail challenges

The Challenge of Growth

In an ever increasingly competitive market place, ambitious businesses search for solutions that will give them a competitive edge and grow the business. Retail businesses are highly dynamic and encounter a number of challenges which are very specific. Security of the cash and of the staff is of primary focus. Reducing the costs of the business and improving cash flow are key

financial measures of your success. Finally, ensuring repeat business and customer retention are key measures of the type of service you provide. A business that succeeds in achieving these aspects tend to have a better than average chance of growth.

The Tellersafe™ Solution from Agitec

The Tellersafe range of deposit devices, designed for secure and

efficient cash processing, can be deployed as stand alone or through-wall units.

The Tellersafe solution from Agitec allows you to grow your business by securing your cash and staff, streamlining your processes, improving your cash-flow and making for long lasting relationships with your customers and suppliers.



Optimising Your Business

The pressures on managing the costs of a business are more intense than ever before.

Businesses are looking to improve levels of staff productivity to improve overall efficiency. In the back office, staff will be expected to balance the takings from the day's business, prepare floats for the following shift and prepare the excess cash for collection via Cash-In-Transit (CIT). The challenge is to find a way to streamline these processes and maximise the time of your staff for productive interaction with the customer.

With the automation of the cash handling, cost savings can be realised both at the retailer and the bank. The speed of back office processing and preparation of the cash by the retailer can be increased. The frequency of CIT visits can be optimised by the retailer as the CIT company can view what is held within the Tellersafe in real time. The CIT can schedule visits appropriately for both the retailer and the CIT operations providing cost savings in terms of manpower and transportation.





Addressing the challenges with Tellersafe

Reducing Risk and Improving Security

Retailers experience the threat of theft from many areas, including internal shrinkage, armed robbery and losses incurred from counterfeit notes and the subsequent discrepancies that brings. In today's economic climate, criminals will prey on the easy targets in order to make quick gains. The security of cash is therefore critical to the ongoing success of your business and also for the safety of your staff. Retail establishments that process high volumes of cash are often a target.

The key to marrying improved security and reducing the threat posed from internal and external forces lies in the automation of cash handling in the back office environment, to provide more control, accountability and security around cash. Introducing Tellersafe technology into your business can instantly show benefits in terms of security, cost savings and losses through counting and reconciliations of discrepancies.

As staff no longer have access to the cash once it is deposited in the safe, problems such as shrinkage are eliminated. The knowledge that staff only has access to small amounts of cash that are held in the tills will

also act as a deterrent to the professional thief. Reinforcement of this message via advertising within the establishment will further discourage the opportunist.

Gaining Instant Credit

Cash flow continues to be a major inhibitor to business growth. Credit facilities are monitored more closely and this impacts on businesses ability to pay for stock, staff and other expenses. In addition in economies with high interest rates, it is vitally important for the retailer to maximise the value of their deposits.

Once the cash is deposited in the machine, it is value counted and authenticated. A bank can view this deposit in real time and can agree to accept ownership of the securely stored cash at this point and release the value of this cash deposit through credit facilities.

Long Relationships

Smart businesses recognise that retaining customers is pivotal to the success of their organisation. Unique offerings which strengthen your customer service help to prevent your customers from going to another competitor. The key is to create a secure, friendly and efficient environment to enhance customer service.

In today's competitive environment, it is the more innovative banks, retailers and CIT companies that will continue to thrive and find new means of carrying out business by using innovative technology, such as Tellersafe from Agitec. Being seen in the marketplace as an innovator and market leader through the adoption of new technology is key to building a sustainable competitive advantage and long-standing business relationships.



Value for the Retailer	
Security	Keeping the Cash, Staff and Reputation secure
Optimisation	Reducing costs, streamline CIT visits
Instant Credit	Releasing the value of your cash early to improve cash flow
Long Standing Relationships	Customer retention through a differentiated and secure service

